



**ANNUAL
REPORT**
2014 > 15

CARGOM
LOGISTICS AND TRANSPORTATION
METROPOLITAN CLUSTER OF MONTREAL





CARGOM

Our mission

The mission of CargoM is to **unite, around common objectives and concerted actions, all Greater Montreal** freight logistics and transport stakeholders whose activities promote the region as an industry hub, so that we may increase our cluster's cohesiveness, competitiveness, growth, and reach.

Our vision

Over a 10-year horizon is to **establish Greater Montreal as a renowned intermodal hub that is highly sought-after** for its effectiveness in bolstering the competitiveness of its business partners and the economic development of Greater Montreal and Quebec as a whole.



Created at the end of 2012, CargoM, Logistics and Transportation Metropolitan Cluster of Montreal, complements the industrial clusters that have been launched in recent years.

During its third year, CargoM brought the actions of the first three working groups to fruition and launched three new working groups in 2014, in addition to working to gain public and government recognition of the logistics and transportation industry.

CargoM's mission is to unite, around common objectives and concerted actions, all transport and logistics players in the Greater Montreal hub, in order to increase cohesiveness, competitiveness, growth and reach.

More specifically, CargoM's mandate is to promote development projects, position Montréal as a hub for freight transport, ensure the sharing of best practices and cutting-edge technologies, influence the harmonization and simplification of regulations, and promote the attraction and retention of labour in the various sectors of the industry.

CargoM's activities are funded by the *Ministère de l'Économie, de l'Innovation et des Exportations* (MEIE), the *Ministère des Affaires municipales et de l'Occupation du territoire* (MAMOT), the *Communauté métropolitaine de Montréal* (CMM) and its members.

Transport Canada and Canada Economic Development for Quebec Regions are involved in implementing certain specific projects.

CargoM is about

- **Supporting professionals in the transport and logistics sector** to enable them to **create wealth** and direct employment in metropolitan businesses
- **Stimulating** and **contributing to Montreal's economic development**
- **Actively furthering the international reach** of the Montreal hub with the Port of Montreal at the heart of its logistics chain
- **Attracting new professionals** thanks to the transport and logistics hub



A WORD FROM THE MINISTER

As the Minister for Transport and of the Implementation of the Maritime Strategy, I am proud to congratulate CargoM on your success! Since 2012, you have united Montreal-based stakeholders in the logistics and transportation of goods sector. Thanks to the collaboration of active organizations like yours, the first ever Maritime Strategy in our history will surely be a resounding success.

The gateway to America, the St. Lawrence River holds exceptional potential. Located along the most important intermodal itineraries of goods transportation, the river offers Quebec significant advantages on international markets. As we take advantage of this major asset, we make Quebec a hub for the handling of goods in North America.

From the very beginning of my mandate as Minister, I was most pleased to see CargoM's involvement in the maritime revolution currently underway in Québec. Indeed, we are implementing the Maritime Strategy together to benefit Quebecers and many generations to come

Jean D'Amour

Minister for Transport and the Implementation
of the Maritime Strategy



A WORD FROM THE MAYOR

The transportation and logistics sector is extremely important for the Greater Montreal. Its 6,000-plus companies generate 122,000 jobs, both direct and indirect.

As a unifying force in the sector, the Logistics and Transportation Metropolitan Cluster of Montreal, CargoM, contributes to the economic development of Montreal and its surrounding areas. It brings various public and private partners together in a non-partisan and effective forum.

CargoM is one of Montreal's essential partners, serving as a consultant in transportation and logistics and a link between industry and public players. The City has indeed greatly benefited from CargoM's valuable collaboration in designing a development strategy for the transportation and logistics sector. Such involvement is all the more à propos as the Quebec government implements its Maritime Strategy in the goal of encouraging cities to develop their logistics sectors.

Congratulations, CargoM, you are an excellent ambassador for Montreal.

Denis Coderre

Mayor of Montreal



Sylvie Vachon

President of the Board
of Directors
President and Chief
Executive Officer
Montreal Port Authority

Dear members, partners and professionals in the logistics and transportation of goods sector,

We are pleased to bring you this third annual report of CargoM, the Logistics and Transportation Metropolitan Cluster of Montreal. It has been another year full of the accomplishments and actions that make our logistics and transportation hub all the more productive in Greater Montreal.

In three years of activity, CargoM has:

- **Built a network of more than 45 active members and more than 400 partners**
- **Created and run six working groups**
- **Carried out several international visits and studies on our sector**
- **Received recognition for our sector's contribution to the economic development of Greater Montreal**
- **Been involved in major projects**
- **Increasingly become the foremost reference in our sector**

Overview of CargoM: 2014–2015

Working groups concretely contributing to our sector

All of our six working groups are now active and, as you will see in this report, their first results are already having an influence. Among the noteworthy accomplishments of 2014–2015 are the mobile application for truckers, the special insert on our sector in *La Presse* and *La Presse+* (November 26, 2014) distributed close to 500,000 readers, and the selection of our logistics hub promotional tool for the “Je vois Montréal” event. And this is but a sampling of our finished and upcoming projects! Stay abreast of our developments by signing up for our monthly newsletter.

Benefiting from our members' active and priceless collaboration

The strength of CargoM greatly depends on our members' involvement and collaboration. We are extremely fortunate to benefit from their expertise and experience, since their contributions are invaluable in providing direction to our working groups and projects. This proactive collaboration shows the community's interest and desire to work together to reinforce our cluster's reputation and performance to position Montreal at the centre of large international supply chains and attract larger volumes of goods.

Broadening our scope

Raising awareness about our sector and its contribution to the economy of Greater Montreal was a key priority in CargoM's strategic plan. From the very beginning, we have drawn a multi-sector picture of our industry in order to receive detailed information that we can convey to various target audiences. We have taken different steps to gain recognition, through the media, social networks and various venues (conferences, congresses, ventures, etc.). We worked hard so that the international logistics and transportation conference *Cargo Logistics Canada* would be held in Montreal in February 2016. This major international event for our sector will undoubtedly contribute to increasing Montreal's notoriety overseas and confirming its status as a hub for logistics.

Since April 2015, we have been publishing info capsules highlighting our industry on CargoM's and our members' social media threads. We'd like to thank our members who willingly don their “CargoM hat” to promote our cluster to a variety of audiences in their speeches and presentations.



Mathieu Charbonneau
Executive Director

Innovative projects in the works

The coming year will be pivotal for CargoM. Here is a glimpse of our projects in the works:

- *Logistics promotional tool*: This tool will be used as a platform to promote the cluster and its multiple-site logistics in Greater Montreal. It will provide hub investors and clients with information specific to our sector.
- *Follow the Container*: In collaboration with the CSDM, we are developing an educational program for secondary 1, 2 and 3 students to teach them about the supply chain and its trades and professions.
- *Trucker app*: Working with the *Ville de Montréal*, the *Ministère des Transports du Québec* (MTQ) and the Quebec Trucking Association, we are developing a mobile application to help truckers generate itineraries that take traffic, public works and Montreal's trucking map into account.
- *Pre-approved line to facilitate entry of trucks into the Port of Montreal and its terminals*: By setting up an information-sharing system, we aim to improve the circulation of goods into the Port of Montreal by ensuring that required information is sent ahead of time so that trucks move through quickly.
- *Challenges for regional planning*: Given the nature of our work, our presence in urban areas can be high-impact. To support the growth of our activities while harmoniously integrating into the city environment, we are launching a project to establish "good neighbour" practices.

In conclusion

As you can see, our commitment to serving our sector's interests in Greater Montreal has not faltered. We are still incredibly enthusiastic about our mission! All of this would not be possible without major support from our Executive Committee, Board of Directors, members, industry partners and professionals as well as the financial support of members and lenders (the *Ministère de l'Économie, de l'Innovation et des Exportations*, the *Ministère des Affaires municipales et de l'Occupation du territoire* and the *Communauté métropolitaine de Montréal*). On behalf of the CargoM Board of Directors and staff, I would like to express our gratitude for your involvement, your ideas and your support of our projects and activities.

Thank you for having followed, encouraged and supported us in taking on this ambitious and satisfying challenge of growing the economy and impact of Greater Montreal.

I hope you will enjoy the following pages!

Until next year,

Sylvie Vachon
President of the Board of Directors
President and Chief Executive Officer
Montreal Port Authority

Mathieu Charbonneau
Executive Director

OUR MEMBERS

RAIL TRANSPORT

Canadian National
Canadian Pacific
Genesee & Wyoming

MARITIME TRANSPORT AND TERMINALS

CMA-CGM*
Empire Stevedoring Co. Ltd.
Fednav Limitée
Groupe CSL Inc.
Groupe Desgagnés Inc.
Logistec Corporation
Mediterranean Shipping Company (Canada) Inc.
Montreal Gateway Terminals Partnership
Oceanex
Termont Montréal Inc.

ROAD TRANSPORT AND THIRD PARTY LOGISTICS

Dorel*
Groupe Lafrance
GT Group Inc.
Hunt Refrigeration*
Kuehne+Nagel Ltd.*
Metro Supply Chain Group*
Panalpina Inc.
Ray-Mont Logistics
Robert Transport
Rozon Transport Inc.
Simard Transport
Trac-World Freight Services Inc.
TYT GROUP*
Viterra

COMMITTEES AND ASSOCIATIONS

Association québécoise des transports*
Camo-Route
CSMO-Maritime
Maritime Employers Association
Quebec Trucking Association
Shipping Federation of Canada
SODES
St. Lawrence Shipoperators

EDUCATIONAL AND RESEARCH INSTITUTIONS

CIRRELT – Université de Montréal
École nationale d'aérotechnique
ESG UQAM
Université Concordia

ADMINISTRATIONS AND SHARED INFRASTRUCTURES

Aéroports de Montréal
Fonds de solidarité FTQ*
Montreal Port Authority
The Jacques Cartier and Champlain Bridges Inc.
Transports Québec

* New members

CargoM TEAM

EXECUTIVE DIRECTOR

Mathieu Charbonneau, MBA

PROJECT MANAGER

Florian Chabin-Psyché

SENIOR PROJECT MANAGER

Magali Amiel, PH. D., MCILT

ADMINISTRATIVE ASSISTANT

Karine Dudognon

Join Montreal's thriving community of goods transport and logistics

Whether you represent air, rail, maritime, or road transport, whether you are a third party logistics provider, a forwarder, are part of a freight logistics and transport administration or association, or even associated with university research centres, CargoM can benefit you!

JOIN US IF YOU WANT TO:

- Attract businesses within the industry and in related areas of activities
- Stimulate innovation and research and development
- Create jobs and diversify the economy
- Improve infrastructures and transport connections
- Get Greater Montreal known as a thriving, competitive, and innovative intermodal hub



THE EXECUTIVE COMMITTEE AND THE BOARD OF DIRECTORS

Executive Committee

| | | |
|---------------------|----------------|--|
| SYLVIE VACHON | President | President and Chief Executive Officer, Montreal Port Authority |
| MADELEINE PAQUIN | Vice-President | President and CEO, Logistec Corporation |
| FRANÇOIS HÉBERT | Board member | Vice-President, Network Strategies, Canadian National |
| MARC CADIEUX | Board member | President and Chief Executive Officer, Quebec Trucking Association |
| VALÉRIE WELLS | Secretary | Director of Legal Affairs, Montreal Port Authority |
| FRÉDÉRIC CHEVALLIER | Treasurer | Vice-President, Canada East, Kuehne + Nagel Ltd. |

Board of Directors

| | | |
|---------------------|---|--|
| MARC CADIEUX | President and Chief Executive Officer | Quebec Trucking Association |
| CHARLES RAYMOND | President and Chief Executive Officer | Ray-Mont Logistics |
| FRÉDÉRIC CHEVALLIER | Regional Vice-President, Eastern Canada | Kuehne + Nagel Ltd. |
| LAURENT TOURIGNY | President | Trac-World Freight Services, Inc. |
| NATHALIE DROUIN | Vice-Dean Of Research | ESG UQAM |
| SYLVIE VACHON | President And General Director | Montreal Port Authority |
| MATHIEU FAURE | AVP Intermodal | Canadian Pacific |
| VALÉRIE WELLS | Director Of Legal Affairs | Montreal Port Authority |
| MICHAEL FRATIANNI | President And CEO | Montreal Gateway Terminals Partnership |
| JEAN-ROBERT LESSARD | Vice-President, Marketing | Robert Transport |
| MARC GAGNON | Director, Government Affairs And Regulatory Compliance | Fednav |
| LUCE BUREAU | Director, Air Service Development | Aéroports de Montréal |
| BERNARD GENDRON | Director | CIRRELT, Université de Montréal |
| JULIEN DUBREUIL | General Director | Termont Montreal Inc. |
| FRANÇOIS HÉBERT | Vice-President, Network Strategies | Canadian National |
| MICHAEL GRIER | Director, Global Logistics | Dorel Industries |
| MADELEINE PAQUIN | President And CEO | Logistec Corporation |
| NICOLE TRÉPANIÉ | President | SODES |

Observers

| | | |
|---------------------|--|--|
| DANIEL MATHIEU | Research Advisor, Metropolitan Economic Development | CMM |
| MARTIN AUBÉ | Director, Transportation And Logistics | Ministère de l'Économie, de l'Innovation et des Exportations |
| ROSE-MARIE TASSEROU | Mission Leader | Secrétariat à la région métropolitaine |
| PARYSE TURGEON | Regional Manager | Transport Canada |

Staff

| | | |
|---------------------|------------------------|--------|
| MATHIEU CHARBONNEAU | Executive Director | CargoM |
| MAGALI AMIEL | Senior Project Manager | CargoM |

SIX WORKING GROUPS!

Since 2014, CargoM’s working groups are in full swing! Applying logistics and transportation industry best practices, they began their work in 2013 with solid planning. They went on to an ambitious launch in 2014 and their first actions will be implemented in 2015 to “deliver the goods.”

Well under way and already displaying decisive results, these initiatives are indeed promising for the future.



WORKING GROUP 1
Logistics and Transport Development Opportunities

To equip our cluster with tools and measures, to increase our competitive edge, and to enhance our contribution to the economy.



WORKING GROUP 2
Communication and Outreach

To raise awareness of the economic spin-offs generated by our industry and further communication with all stakeholders, both at home and abroad.



WORKING GROUP 3
Road access and fluidity in road transport

To promote the development and implementation of projects aimed at optimizing logistics operations, and improving road access and the flow of goods by road transport.



**UNITE
COLLABORATE
COORDINATE
OUTREACH
MONTREAL**



WORKING GROUP 4
**Innovation and
Cutting Edge
Technology**

To adopt and integrate industry best practices and cutting-edge technology to increase our competitiveness while adhering to sustainable development principles.



WORKING GROUP 5
Regulations

To harmonize and simplify the regulations such that they increase the competitive edge of freight logistics and transport.



WORKING GROUP 6
**Human Resources /
Workforce**

To propose solutions to existing and imminent labour issues.

WORKING GROUP 1



Logistics and Transport Development Opportunities

COMMITTEE CO-CHAIRS:

Madeleine Paquin
President and CEO
Logistec Corporation

Laurent Tourigny
President
Trac-World Inc.

Mandate

The Logistics and Transport Development Opportunities working group is mandated with taking the pulse of Greater Montreal's logistics and transportation sector and recommending development perspectives and opportunities.

After working in 2013 to identify the strengths, weaknesses, opportunities and threats to our sector in Greater Montreal, the group then set up a tool for promoting logistics in 2014.

This tool was the result of many meetings and stages throughout 2014. The committee conducted an in-depth international analysis of best practices in locations resembling the Greater Montreal area to identify the tools needed to develop our sector. Specifically, we worked with representatives from the Port of Savannah and Georgia Economic Development to learn from their success and good practices. Our project resonated at various levels of government, and we were strongly encouraged to submit our project to "Je vois Montréal," where it was selected as a promising idea for our city.

We are currently in the final stages of implementing the tool and developing its branding.

Accomplishments in 2014

- A technical document for the workshop to prepare participants for the day's theme
- A workshop on a tool for logistics hubs that attracted over 80 participants
- Summary of the February 18 workshop, highlighting the broad action areas listed by participants to strengthen Montreal's position as a logistics and transportation hub
- Study to analyze and document "the Savannah model" to position Montreal as an ideal location to develop a tool for promoting logistics
- A three-day trip to Savannah in June 2014 to visit their facilities and hear this project partners' experience
- Development of the logistics hub promotional tool concept. Presentation of the project at the November 17, 2014 "Je vois Montréal" event, where the project was selected to go on to the implementation phase



CHALLENGES FOR 2015

- To secure funding for our logistics promoting tool and hire a dedicated resource.
- To brand and develop essential website components

WORKING GROUP 2



Communications and Outreach

COMMITTEE CO-CHAIRS:

Nicole Trépanier
President
St. Lawrence Economic
Development Council

Frédéric Chevallier
Vice-President, Eastern Canada
Kuehne + Nagel Ltd.

Mandate

The Communications and Outreach Working Group's main mandate is creating effective and dynamic communication between governments, citizens and stakeholders on the logistics and transportation sector's benefits for Greater Montreal.

In order to effectively communicate the results of the 2013 study on our sector, group members worked with the *Chambre de commerce du Montréal métropolitain* (CCMM) to create a special insert on the transportation and logistics industry. This section/supplement published 26 November, 2014 in *La Presse* daily newspaper and its mobile version *La Presse+* reached nearly 720,000 readers (320,000 through the print edition and 400,000 through the electronic version). CargoM and CCMM put a mobile version online in late 2014 that is also available on the CargoM website.

In addition, 2014 was a year of increased presence on social media. We also shared our sector-based knowledge through the growing body of documentation in our virtual library, the newly developed mobile application, a LinkedIn page and our monthly newsletter.

Accomplishments in 2014

- Networking activities
 - *January 21, 2014: Presentation of the findings of a KPMG-Secor survey (over 80 participants)*
 - *June 18, 2014: CargoM's annual member meeting (nearly 100 participants)*
 - *December 3, 2014: Presentation by Aref Salem (over 80 participants)*
- Preparation of a special insert for *La Presse* and *La Presse+*
- Production in partnership with the CCMM of a special insert on the logistics and transportation industry in Greater Montreal that was seen by 350,000 readers
- Importing *La Presse+* screen captures onto CargoM's French and English sites
- Development of web-based promotional tools
 - *Update and improvement of our website*
 - *Mobile application*
 - *LinkedIn*
- Online publication of a member directory
- Online publication of the virtual library
- Six press releases and a monthly newsletter



CHALLENGES FOR 2015

- To create a video on Montreal as a hub for logistics and transportation
- To develop information capsules on our sector for social media
- To plan the Cargo Logistics Canada Expo & Conference - 17-18 February, 2016

WORKING GROUP 3

Road Access and Fluidity in Road Transport

Mandate

This working group is mandated to foster the development and implementation of projects to improve traffic flow and road access to truck transport in Greater Montreal. We must take measurable actions with the proper government authorities so that the industry can count on adequate infrastructures in the *Communauté métropolitaine de Montréal* (CMM) territory.

We completed two major projects in 2014: the Ottoview Data Logger project and the project for the standardization of shared information.

The Ottoview project—a collection of data to identify bottlenecks, wait times and areas of recurrent congestion—allowed us to measure GHG emissions and to draft a first map showing how goods move between Greater Montreal's main intermodal centres. Our study's conclusions and recommendations are being used in projects and initiatives with our partners.

Standardizing the sharing of information has helped us and stakeholders in the logistics chain identify the elements that should be integrated into an information-sharing system to improve the flow of goods. We are currently working to set up such a system.



COMMITTEE CO-CHAIRS:

Marc Cadieux
President and CEO
Quebec Trucking Association



Michael Fratianni
President and CEO
Montreal Gateway Terminals Partnership

Accomplishments in 2014

Sub-committee on the Ottoview Data Logger

- Data collection (December 2013–March 2014 and April–June 2014)
- Data analysis
- Presentation of the results to the CIRRELT (October 2014)
- Complementary analysis of data to measure GHG costs (HEC)
- Presentation of the results at the HEC (October 2014)
- Recommendations validated by the working group

Sub-committee for the Standardization of Information (formerly PCS/CCS–Wait time)

- Study of various PCS/CCS (FPIInnovations)
- Organization of a workshop on PCS/CCS (September 9, 2014)
- Drafting of a summary report of the workshop
- Establishment of a committee for the “preapproved line” (a standardized protocol for the sharing of information to give partner-players VIP access)



CHALLENGE FOR 2015

- To set up a Sub-committee for the Standardization of Information, in collaboration with the Best Practices and Technology Working Group.
- To roll out the Trucker app together with Working Group 4.

WORKING GROUP 4



Innovation and Cutting Edge Technology

Mandate

This working group encourages best practices and the use of cutting-edge technologies in the logistics and transportation industry to improve the sector's competitiveness.

In collaboration with Working Group 3, this group has developed a smart phone application that will allow truckers to consult their itineraries in real time according to their rigs' specs, to circulate on arteries authorized by the *Ville de Montréal's* trucking map.

Created through a partnership between CargoM, the *Ville de Montréal* and the Quebec Trucking Association, this application lists all the construction sites and congested areas. The trucking map, which includes the times when truck traffic is authorized, provides truckers with the information they need to quickly optimize their itinerary.

COMMITTEE CO-CHAIRS:

Norman Tam
Director, IT and Administration
MSC (Canada) Inc.

Jean-Robert Lessard
Vice-President, Business Affairs
Groupe Robert

Accomplishments in 2014

- Nomination of co-chairs
- Development of an action plan
- Creation and meeting of the working group
- Partnership with the Road Access and Fluidity by Road Transport Working Group on the Standardization of Information project
- Collaboration on the mobile application for truckers with Mobility Montreal, *Ville de Montréal*, Transports Quebec and Quebec Trucking Association



CHALLENGE FOR 2015

- To develop a technology monitoring strategy.
- To roll out the Trucker app together with Working Group 3

WORKING GROUP 5



Regulations

COMMITTEE CO-CHAIRS:

Nathalie Léveillé
Coordinator, Compliance
and Legal Affairs
Quebec Trucking Association

Marc Gagnon
Director, Government Affairs and
Regulatory Compliance
Fednav

Mandate

This working group seeks to optimize operational and environmental performance by harmonizing and simplifying regulations to guarantee the competitiveness of companies in the logistics and the transportation of goods sector.

After naming the committee, this group's first action in 2014 was to conduct a survey of large associations in the logistics and transportation sector to pinpoint cross-sector issues and obstacles to the fluidity and competitiveness of Greater Montreal's logistics chain. As a result of the survey, two main issues were retained as priorities: meeting with the Canadian and American customs officials and organizing a workshop on the challenges of regional land-use planning and the coexistence of logistics and transport in urban areas.

Accomplishments in 2014

- Nomination of co-chairs
- Development of an action plan
- Creation and meeting of the working group
- Survey of transportation and logistics associations to pinpoint the main "annoyances"



CHALLENGES IN 2015

- To prepare a meeting with Canadian and American customs officials
- To develop a workshop on the challenges of regional land-use planning, specifically in urban areas, based on legislation

WORKING GROUP 6



Human Resources/ Workforce

COMMITTEE CO-CHAIRS:

Nathalie Drouin
Vice-Dean of Research
ESG UQAM

Jean Bédard
President and CEO
Maritime Employers Association

Mandate

This working group is mandated with the promotion of the sector to future workers by showcasing the advantages this industry has to offer and emphasizing training and employee retention policies in the industry's companies.

From its beginnings in 2014, this group has worked to identify how to inform people about our industry, its trades and job perspectives. Given the urgent need for a new generation of workers, we need to focus on concrete actions to attract talent. The first was to work in partnership with the Communication and Outreach Working Group and the CCMM to produce the newspaper insert on our industry. Now in progress, the second action is implementing "Track That Container" with the *Commission scolaire de Montréal* (CSDM). This project will present Secondary 1, 2 and 3 students with information on the logistics chain, its importance in our daily lives and the sector's trades.

Accomplishments in 2014

- Nomination of co-chairs
- Development of an action plan
- Creation and meeting of the working group
- Contribution of human resources to the Communications and Outreach Working Group's insert in *La Presse* and *La Presse+*



CHALLENGE FOR 2015

- To prepare "Track That Container" with the CSDM, to highlight the logistics chain, its importance and the sector's trades.



EXTRACTS FROM THE FINANCIAL STATEMENTS

Auditor's Note

It is our opinion that, in all material respects, the financial statements provide a true and fair view of the financial position of the Logistics and Transportation Metropolitan Cluster of Montreal at December 31, 2014, and that the earnings of its activities and its cash flow for the year ending on this date comply with the accounting standards for non-profit organizations.

LOGISTICS AND TRANSPORTATION METROPOLITAN CLUSTER OF MONTREAL

Statement of earnings

As at December 31, 2014

| | 2014 | 2013 |
|---|----------------|---------|
| | \$ | \$ |
| Revenue | | |
| Contributions | 381,000 | 376,447 |
| Membership fees | 244,165 | 242,500 |
| Revenue from activities | 162,390 | 55,126 |
| Other | 26,133 | - |
| | 813,688 | 647,073 |
| Charges | | |
| Professional fees | 327,807 | 318,611 |
| Payroll | 319,963 | 241,334 |
| Administrative expenses | 135,763 | 92,529 |
| | 783,533 | 652,474 |
| Excess of revenue over expenses for the year | 30,155 | 21,599 |

AWARDS

The metropolitan goods logistics and transportation cluster, Cargo Montréal (CargoM), was honoured with two awards for excellence at the Association québécoise des transports (Quebec transport association, AQTr) annual awards gala.



The first—2014 Goods Transportation Award—was presented to CargoM for the project “Creation of the metropolitan logistics and transportation cluster of Montréal.” This award celebrates excellence in a cohesive, original, and reproducible transport project that improves the efficiency of goods transportation networks or modes, and thus facilitates the flow of the transportation of goods and enhances economic vitality, all with a view to sustainable development.

CargoM also saw themselves win the Distinction Award. This honour is awarded by the AQTr’s board of directors to a large-scale project that is outstanding for its pivotal value to Quebec’s transport sector and society.

IN THE NEWS



MAY 7, 2015
 LE CIRRELT EST RÉCIPIENDAIRE D'UNE SUBVENTION DU FONDS DE RECHERCHE DU QUÉBEC POUR LA PÉRIODE 2016-2021
 Les Affaires



FEBRUARY 26, 2015
 L'ACCÈS À DES ROUTES DÉGAGÉES UN ENJEU MAJEUR
 Les Affaires



DECEMBER 6, 2014
 « LES OCCASIONS NE TOMBENT PAS DU CIEL : IL FAUT LES IDENTIFIER ET ALLER LES CHERCHER »
 Les Affaires



APRIL 30, 2015
 Cargom SALUE LA QUALITÉ DU PLAN MÉTROPOLITAIN DE DÉVELOPPEMENT ÉCONOMIQUE
 CNW



FEBRUARY 8, 2015
 L'INDUSTRIE DU CAMIONNAGE A BESOIN DE RENFORT
 Les Affaires



NOVEMBER 26, 2014
 L'industrie du transport et de la logistique : puissant vecteur de l'économie métropolitaine
 Special section - La Presse et La Presse+



FEBRUARY 7, 2015
 SAVANNAH, LE PORT QUI EN MÈNE LARGE
 Les Affaires



OCTOBER 27, 2014
 POUR UNE STRATÉGIE MARITIME EFFICACE
 La Presse



FEBRUARY 26, 2015
 INVESTIR POUR ACCOMPAGNER LA CROISSANCE
 Les Affaires



JANUARY 12, 2015
 UN POU MON ÉCONOMIQUE QUI CHERCHE SON SECOND SOUFFLE
 LE DEVOIR



AUGUST 11, 2014
 TRANSPORTATION & TRADE LOGISTICS
 Canadian Sailings



JULY 7, 2014
TRANSPORTATION & TRADE LOGISTICS
Canadian Sailing



AVRIL 2, 2014
LA STRATÉGIE MARITIME DE CargoM
La Presse



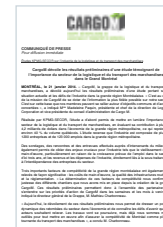
JANUARY 27, 2014
CargoM: PROMOUVOIR MONTRÉAL
EN TANT QUE PLAQUE TOURNANTE
MULTIMODALE
Canadian Sailings



JUNE 19, 2014
GRANDS PRIX D'EXCELLENCE
EN TRANSPORT
Québec Municipal



MARCH 24, 2014
PORT DE MONTRÉAL : AU CŒUR DE LA
CHAÎNE D'APPROVISIONNEMENT GLOBAL
Canadian sailings



JANUARY 21, 2014
ÉTUDES KPMG-SECOR SUR L'INDUSTRIE
DE LA LOGISTIQUE ET DU TRANSPORT
DES MARCHANDISES
Octane Strategies



JUNE 19, 2014
CARGO MONTRÉAL GAGNE DEUX PRIX
mmdonline.com



MARCH 24, 2014
SYLVIE VACHON : PDG DE
L'ADMINISTRATION PORTUAIRE
La Presse+



JANUARY 21, 2014
LOGISTIQUE : COMMENT CargoM
PEUT DEVENIR PLUS CONCURRENTIELLE
Les Affaires



JUNE 16, 2014
CargoM DÉVOILE SES RÉSULTATS
2013-2014
Canadian Shipper



Port of Montreal Building
2100 Pierre-Dupuy Avenue,
Wing no.2, Suite 2100
Montreal Qc H3C 3R5
www.cargo-Montreal.ca
514 508-2609