

2019-2020 CARGOM ANNUAL REPORT

Despite the crisis, CargoM is fulfilling its mission to unite the logistics community around structuring projects

MONTREAL, June 10, 2020 – Yesterday, the Logistics and Transportation Metropolitan Cluster of Montreal (CargoM), presented by videoconference its 2019-2020 report to 75 people at its annual general meeting of members. Together with transportation and logistics stakeholders, many initiatives were set in motion again this year to improve fluidity, participate in economic development, promote marine sector jobs and training, and raise awareness of the Greater Montreal hub.

"We are pleased to present CargoM's annual report. Several initiatives and projects were carried out this year thanks to our members' involvement and determination and the full-time team's sustained commitment. With the onset of COVID-19, actions had to be taken to meet the many current challenges. Specifically, we identified storage space and labour needs, informed our sector through special communications, and developed a tool, in collaboration with the Port of Montreal and funded by Scale AI, to prioritize the distribution of essential goods. Despite the crisis, we are pursuing our mission to bring together all players in logistics and freight transport to ensure that our supply chain remains strong and resilient," said Mathieu Charbonneau, Executive Director of CargoM.

2019-2020 highlights

- The fourth Careers Day in Transportation and Logistics, where more than 1,500 participants and 60+ companies got together at the Port of Montreal's Grand Quay. The event, launched by Ms. Chantal Rouleau, Minister of Transport and Minister Responsible for Montreal and the Greater Montreal Region, was organized in partnership with Emploi-Québec de l'île de Montréal;
- International mission to Munich and Hamburg, Germany, on the occasion of the Transport Logistic trade fair, to attract new investors and partners in the Greater Montreal supply chain;
- Organization of survey and interview workshops during development of CargoM's new 2020-2022 strategic plan;
- Workshop and conference in partnership with CEFRIO on e-commerce, held in the presence of Mr. Pierre Fitzgibbon, Minister of Economy and Innovation and Minister Responsible for the Lanaudière Region;
- Implementation of a study on the internal fluidity of the supply chain and the use of off-peak travel with WSP;
- Securing the grant, under the framework of the Quebec/Wallonia-Brussels Permanent Joint Commission, for the implementation of the Lean & Green program and the first workshop to present the program, and presentations by Green Marine and on the Ministry of Transportation's EcoTrucking;
- Official announcement, in the presence of the Honourable Marc Garneau, Canada's Minister of Transport, of the Foreign Trade Zone designation for the territory of the Montreal Metropolitan Community;
- Participation as member on the following committees: the Quebec government's follow-up committee for the Sustainable Mobility Policy – 2030; the Conseil Emploi Métropole; the Board of Directors of the Greater Montreal Climate Fund; the Multisectoral Committee of the Palais des congrès de Montréal; the Chamber of Commerce of Metropolitan Montreal's transportation committee; the industrial port zone (ZIP) committees of Montreal, Contrecoeur-Varennes and Sainte-Catherine.
- In response to the pandemic, development of a tool to prioritize the distribution of essential goods, identification of outdoor and indoor storage spaces, and releasing communications on COVID-19.

Election of Board members for 2020-2021

Chair	Ms. Sylvie Vachon	President and CEO, Montreal Port Authority
Vice-Chair	Ms. Madeleine Paquin	President and CEO, Logistec Corporation
Treasurer	Mr. Michael Grier	Vice-President, Global Logistics, Dorel Industries Inc.
Member of Executive Committee	Mr. Marc Cadieux	President and Chief Executive Officer, Quebec Trucking Association
Member of Executive Committee	Mr. Darren Reynolds	Director, Sales and Marketing Business Development Canadian National
Directors	Mr. Matthieu Casey	Director, Cargo Revenue Management and Business Strategy, Air Canada Cargo
	Mr. Stéphane Chevigny	President, Intersand Group
	Mr. Leon Diradourian	Regional Vice-President, Eastern Canada, Kuehne + Nagel Ltd
	Ms Nathalie Drouin	Executive Director and Professor, KHEOPS – ESG UQÀM, École des sciences de la gestion
	Mr. Guillaum W. Dubreuil	Director, Government and External Affairs at The CSL Group Inc.
	Mr. Julien Dubreuil	General Manager, Termont Montreal Inc.
	Mr. Michael Fratianni	President and Chief Executive Officer, Montreal Gateway Terminals Partnership
	Mr. Jacques Grégoire	Portfolio Manager, Fonds de solidarité FTQ
	Mr. Jordan Kajfasz	AVP Sales and Marketing, International Intermodal and Automotive, Canadian Pacific
	Mr. Stéphane Lapierre	Vice President, Air Operations and Air Services Development, Aéroports de Montréal
	Mr. Jean-Robert Lessard	Vice-President, Public Affairs, Groupe Robert
	Mr. Jean-Baptiste Longin	General Manager, CMA CGM Canada Inc.
	Mr. Charles Raymond	President and Chief Executive Officer, Ray-Mont Logistics
	Mr. Norman Tam	Executive Vice-President, Mediterranean Shipping Company (Canada) Inc.
	Mr. Martin Tessier	President, Maritime Employers Association
	Mr. Laurent Tourigny	President, Trac-World Freight Services Inc.

"More than ever, it is vital for our sector to stay united and work closely together to maintain constant communication with all the players in our supply chain. The success of the projects and actions carried out by the Cluster once again shows the importance of seamless cooperation. The Board of Directors is delighted with the results achieved by CargoM and take this opportunity to welcome two new directors, Mr. Guillaum W. Dubreuil, Senior Manager, Government Affairs at The CSL Group Inc., and Mr. Jean-Baptiste Longin, General Manager at CMA CGM Canada Inc." said Sylvie Vachon, President and CEO of the Montreal Port Authority and Chair of the Board of Directors of CargoM.

Mr. Martin Trépanier Mr. Patrick Turcotte Director, CIRRELT, Université de Montréal

President, TYT Group

About CargoM

Created in 2012, the Logistic and Transportation Metropolitan Cluster of Montreal, CargoM, (cargo-montreal.ca - @CargoMtl) brings together the players in Greater Montreal's logistics and freight transport industry, educational institutions, research centres and sector associations around shared objectives in order to increase cohesiveness, competitiveness, growth and reach. The logistics and transportation industry in Greater Montreal represents 120,000 transportation and warehousing jobs, 6,000 businesses and over \$4.3 billion in economic benefits.

CargoM's activities receive financial support from the Montreal Metropolitan Communityl (MMC), the Ministère des Affaires municipales et de l'Habitation (MAMH), the Ministère de l'Économie et de l'Innovation (MEI) and all its members.

For more information:

CargoM Yves Murray, Project Manager 514 508-2609, ext. 226 ymurray@cargo-montreal.ca